

Private Credit Foundation

Course Agenda



Private Credit Foundation



Agenda Day 1

08:30	Registration and Breakfast
09:00	Welcome and Introductions John Gilligan, Course Director
09:10 - 10:45	Overview of private credit Speaker TBC The private credit market Key stakeholders and their roles Understanding capital structures Differences between private credit and private equity
10:45	Break
11:00 - 12:45	Risk Speaker TBC Credit fundamentals • Key considerations in risk analysis • Market and competitive position • Industry and macroeconomic factors • Al risks and opportunities Financing structures • Debt capacity, key financial ratios and financial covenants • Equity considerations – cash vs implied, enterprise valuations, private equity sponsor position and motivation
12:45	Lunch
13:30 <i>-</i> 14:45	Investment process: sourcing opportunities Speaker TBC Where private credit opportunities come from Sponsor opportunities Structuring, risk, deal pricing, levels of involvement required of the lender Case Studies x2 Sponsor-backed deal Sponsor-backed deal Refinancing
14:45 - 15:30	Investment process: sourcing opportunities continued Speaker TBC
45.50	Non-sponsor led deals
15:30	Break

Private Credit Foundation



15:45 - 17:00	Investment process: deal structuring and legal documentation Speaker TBC
	 Credit agreements (case study/working example) Principal types of transaction security
17:00	Close & networking drinks reception

Private Credit Foundation



Agenda Day 2

08:30	Registration and Breakfast
9:00	Welcome John Gilligan, Course Director
9:10 - 10.45	Private credit strategies Speaker TBC • Including: Direct lending, Mezzanine, Infrastructure debt, venture debt, distressed, structured - CLOs Financial instruments • Including: bank loans, preferred shares, unsecured notes, NAV
10:45	Break
11:00 - 11:45	Dealing with market shocks Speaker TBC • Covid, US Tariffs, inflation post outbreak of Ukraine hostilities
11:45 - 12:30	European private credit Speaker TBC • Types of security in different jurisdictions
12:30	Lunch
13:30 - 15:00	Structuring solutions – case studies Speaker TBC Deals/Sector focused (illustrating different financing solutions) E.g. Senior Mezz structure
15:00 - 16:00	Best practice in private credit Experienced practitioner shares experiences (good and bad)
16:00	Course Close