

8:45	Registration and Breakfast
9:00	What Is Due Diligence? Jon Andrew, Course Director • Discussion • Case study
9:30	Financial Due Diligence Alexander Burgess-Smith and Philip Watson, KPMG • What are objectives of financial due diligence? • Scoping • What are often key areas of focus? • Focus on 1. “current trading” (out-turn), 2. LTMs/trends
10:30	Vendor Due Diligence Alexander Burgess-Smith and Philip Watson, KPMG • What is the role of vendor due diligence? • What is the difference between sell side and buy side of due diligence? • Review a VDD exec summary • What VDD is not
11:15	Break
11:30	Operational (including IT/Tech) Due Diligence Jon Andrew, Course Director
13:00	Lunch
13:45	Recap and case study presentation Jon Andrew, Course Director
14:00	Commercial Due Diligence TBC, Aon • What are objectives? • Scoping • Key areas of focus • Importance of sector specialism • Customers/competitors • Analysis on achievability of forecasts

15:30	Break
15:45	Legal Due Diligence Zachary Sosah and Joseph Mash, Debevoise & Plimpton • What is legal due diligence trying to achieve? • What is the lawyers role? • How does it get used?
16:15	Management Due Diligence Bruce Douglas, Confidas People • What is management due diligence? • What are the different forms? • How does it get used? • How do management teams react?
17:00	Recap and finish Jon Andrew, Course Director
17:30-18:30	Drinks Reception