

Due Diligence



Due Diligence – The Essential Guide



8:45	Registration and Breakfast
3.13	
9:00	What Is Due Diligence?
	Jon Andrew, Course Director
	DiscussionCase study
	Case study
9:30	Financial Due Diligence
	Alexander Burgess-Smith and Philip Watson, KPMG
	Albert and also etimes of financial due dilinear 2
	What are objectives of financial due diligence?Scoping
	What are often key areas of focus?
	 Focus on 1. "current trading" (out-turn), 2. LTMs/trends
10.70	\(\(\text{\chi}\) \(\text{\chi}\) \(\text{\chi}\)
10:30	Vendor Due Diligence Alexander Burgess-Smith and Philip Watson, KPMG
	Alexander burgess-Smith and Fillip Watson, KFMO
	What is the role of vendor due diligence?
	What is the difference between sell side and buy side of due
	diligence?
	Review a VDD exec summaryWhat VDD is not
11:15	Break
11:30	Operational (including IT/Tech) Due Diligence
	Jon Andrew, Course Director
17.00	Lunah
13:00	Lunch
13:45	Recap and case study presentation
	Jon Andrew, Course Director
14:00	Cyber Due Diligence Ian McCaw, Aon
	Idn PicCdw, Aon
	What are objectives?
	• Scoping
	Key areas of focus
	 Importance of sector specialism

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	Customers/competitorsAnalysis on achievability of forecasts
15:30	Break
15:45	Legal Due Diligence Zachary Sosah and Joseph Mash, Debevoise & Plimpton What is legal due diligence trying to achieve? What is the lawyers role? How does it get used?
16:15	Management Due Diligence Bruce Douglas, Confidas People What is management due diligence? What are the different forms? How does it get used? How do management teams react?
17:00	Recap and finish Jon Andrew, Course Director
17:15-18:30	Drinks Reception